

Raisins:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during March 2000. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 2000.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 2000. Source: PIERS, March 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for May 30, 2000. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: March 2000

Month\Year: 7.0 \ 14.0

Month\Year: $7.0 \setminus 14.0$	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container R ate
Cho Yang	57%	64%	9 Days										
Hanjin	29%	14%	12 Days	\$700	\$144		52%	\$453					\$1,661
APL	14%	7%	12 Days	\$1,075									\$1,075
Maersk-SeaLand	0%	14%	14 Days										

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L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: March 2000

Month\Year: 7.3 \ 13.7 Surcharges: Market Market **Transit** Carrier Share Share CY Time Ocean Rate **BAF** CYCFS Rec ARB Cotton R. Size **ContainerRate THC CAF** K Line 27% 22% 16 Days \$800 \$800 APL 27% 15% 14 Days \$825 \$825

Zim Line	27%	15%	20 Days			
Yang Ming	14%	7%	16 Days			
Maersk-SeaLand	4%	10%	14 Days			
Senator	0%	15%	14 Days	\$645		\$645
OOCL	0%	10%	15 Days	\$1,000		\$1,000
COSCO	0%	7%	18 Days			

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raisins

Monthly Market Share For: March 2000

Month\Year: 13.2 \ 37.5

•				Ocean Rate	Surcharges:								
Carrier	Market Share	Market Share CY	Transit Time		BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container R ate
Yang Ming	46%	30%	14 Days										
Evergreen	23%	16%	17 Days	\$960	\$144								\$1,104
Cho Yang	15%	5%	12 Days										
K Line	15%	5%	14 Days	\$660									\$660
Hapag-Lloyd	1%	1%	14 Days	\$850									\$850
Maersk-SeaLand	0%	13%	13 Days										
APL	0%	8%	12 Days	\$820									\$820
OOCL	0%	5%	15 Days	\$860									\$860
Mitsui OSK	0%	3%	15 Days	\$1,050	\$144								\$1,194

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L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: March 2000

Month\Year: 3.0 \ 6.0

Month $\$ Year: 3.0 $\$ 6.0												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARI	Cotton R.	Size	ContainerRate
OOCL	67%	33%	17 Days									
Maersk-SeaLand	33%	17%	18 Days									
Cho Yang	0%	50%										

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L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: March 2000

Month\Year: 4.0 \ 16.0

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	25%	19%	19 Days										
Cho Yang	25%	13%	18 Days										
Hyundai	25%	6%	21 Days	\$1,692	\$144		9%						\$1,988
K Line	24%	16%	19 Days	\$950									\$950
Senator	0%	25%	18 Days	\$1,250									\$1,250
COSCO	0%	19%											
OOCL	0%	3%	21 Days	\$1,000									\$1,000

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L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Raisins

Monthly Market Share For: March 2000

Month\Year: 88.0 \ 167.0

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec A	RB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	37%	39%	11 Days										
Cho Yang	31%	28%	9 Days										
Yang Ming	13%	13%	10 Days										
Hanjin	11%	9%	9 Days	\$700	\$144		52%	\$453					\$1,661
Maersk-SeaLand	5%	4%	10 Days										
NYK Line	2%	2%	4 Days										
COSCO	1%	1%	12 Days										
Hapag-Lloyd	0%	4%	11 Days	\$828			43%	\$26					\$1,637

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